

Average Crystal Lakes Home Price (1991-2011)

Through: 12/8/2011

Year	Price	Number Sold	Change in Av.		Change in Sales	
			Price	Sales Volume	Vol.	
1991	\$ 48,429	12	N/A	\$ 581,148	N/A	
1992	\$ 54,900	25	13.4%	\$ 1,372,500	136%	
1993	\$ 68,841	24	25.4%	\$ 1,652,184	20%	
1994	\$ 72,664	33	5.6%	\$ 2,397,912	45%	
1995	\$ 83,646	26	15.1%	\$ 2,174,796	-9%	
1996	\$ 104,717	18	25.2%	\$ 1,884,906	-13%	
1997	\$ 105,097	32	0.4%	\$ 3,363,104	78%	
1998	\$ 110,841	24	5.5%	\$ 2,660,184	-21%	
1999	\$ 130,728	32	17.9%	\$ 4,183,296	57%	
2000	\$ 145,658	38	11.4%	\$ 5,535,004	32%	
2001	\$ 138,829	24	-4.7%	\$ 3,331,896	-40%	
2002	\$ 169,841	45	22.3%	\$ 7,642,845	129%	
2003	\$ 161,410	32	-5.0%	\$ 5,165,120	-32%	
2004	\$ 175,539	49	8.8%	\$ 8,601,411	67%	
2005	\$ 196,664	39	12.0%	\$ 7,669,896	-11%	
2006	\$ 212,195	58	7.9%	\$ 12,307,310	60%	
2007	\$ 193,621	35	-8.8%	\$ 6,776,735	-45%	
2008	\$ 203,177	34	4.9%	\$ 6,908,018	2%	
2009	\$ 185,429	28	-8.7%	\$ 5,192,000	-25%	
2010	\$ 183,243	30	-1.2%	\$ 5,497,290	6%	
<u>2011</u>	<u>\$ 190,101</u>	<u>25</u>	<u>3.7%</u>	<u>\$ 4,752,525</u>	<u>-14%</u>	
		663		\$ 89,400,265		

Summary: (through 12/31/10)

Total gain 278%
 Average annual gain 14.7%
 Average # sales/year 32
 Average sales volume/year \$ 4,232,387

